

Logistics Business Manager (M/V)

Eastman (Gent)

Company

Eastman (Ghent, Flemish Region, Belgium (Hybrid)) is a global specialty chemical company that produces a broad range of products found in items people use every day. With a portfolio of specialty businesses, Eastman works with customers to deliver innovative products and solutions while maintaining a commitment to safety and sustainability. Its market-driven approaches take advantage of world-class technology platforms and leading positions in attractive end-markets such as transportation, building and construction and consumables. Eastman focuses on creating consistent, superior value for all stakeholders. As a globally diverse company, Eastman serves customers in approximately 100 countries and had 2014 revenues of approximately \$9.5 billion. The company is headquartered in Kingsport, Tennessee, USA and employs approximately 15,000 people around the world. For more information, visit www.eastman.com.

Key responsibilities

Strategic

- Aligned to 1 or 2 businesses, this leadership position is a focal point for strategic advisor interface to the Supply Chain Directors/Leads and to the business, as desirable
 - The LBM will have a dotted line reporting relationship to the SC Lead with direct line to the Director of Global Logistics
 - May be physically located with the SCE execution team and close to the SCE leader
 - The Logistics Cost Analysts will report to the LBM
- Center of Excellence Liaison – help to prioritize project hoppers and advocate for technology resources with appropriate COE contact
- Scenario Planning – Primary thought leader to develop logistics options that shape or support business service requirements in alignment with the business supply plan scenarios, in both the tactical and strategic timeframe
- Serve as SCE/Business primary point of contact for logistics related disruptions and potential disruptions
 - On complex, multimodal performance issues, this person will be the face to our partners
 - Weather, Strikes, Port closures, Derailments
 - Develop scenarios to offset potential disruptions (inventory, pre-positioning, alternate ports)
 - Impact and implement mitigating actions once they occur
 - Capture lessons learned to increase the logistics body of knowledge
- Communicate constraints and opportunities for market level changes (e.g. Driver availability, regulatory changes, emerging technologies, and best practices) and the impact potential for the business
- Able to represent all logistics across regions to the business
- Identify Logistics pinch points (in the SQ horizon) in line with BU group / BU strategies based on close interaction with regions; communicate constraints and work with SCE to propose mitigating solutions
- Advocate business needs when Logistics actions may run counter to business interests, as well as the reciprocal condition
- Attend Step 3 S&OP meetings and carry the information back to Logistics Category Managers

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- Provide meaningful benchmarks that show where we are advantaged/disadvantaged with regard to transportation costs for each BU Group/ BU, and that actions being taken are aligned with EMEA / APR
- Advocate and present business-tailored metrics that support initiatives
- Serve as member of Business Supply Chain Leadership team and drive Logistics-related projects & KPIs
- Work closely with Facilities management and Supply Chain Execution to develop and support the warehousing strategy for the business

Tactical

- DCost and COGS related flow cost expert – Translate DCost drivers and business changes into accurate DCost forecasting by business
- ABP
 - Provide advance options and cost information as supplied by the Cost Analyst, and develop the best position on costs prior to presenting the ABP results to the business
 - Fully understand business drivers to identify business-driven structural changes
- Lead quarterly SCE/Logistics meetings, prepare and follow up on action items, and communicate progress
- Work with Supply Chain Execution teams at various levels to forecast short/long term equipment requirements based on 24-month supply plans, and optimize capacity utilization for all modes and warehouses
- Bring ideas for optimal use of logistics services, equipment, etc., and reduce cost
- Understand underserved and/or unmet needs to create value and effectively liaise with regional logistics partners to resolve
- Work with SC Execution Team and business/commercial teams for customer complaints/concerns, understand impact to/from other regions, and work with PSRs to address Logistics-related complaint trends and drive improvement
- Attend Step 3 S&OP meetings and bring information back to Logistics Category Leadership – Informational Conduit
- Serve as primary point of contact to resolve OTCR and OTCC discrepancies and determine root cause actions (keeper of this metric)

Profile

- Activator, Communicator, Creator, Analytical, Responsibility
- Project Management / Program Management
- Analytics
- Complaint Analysis
- Skills and interest in educating others on the businesses' needs
- Logistics knowledge is the primary knowledge area
- Candidate for promotional opportunities
- Could be rotational role (business, manufacturing, supply chain, other)
- Ability to work across categories, modes and regions
- Crisis management

Apply?

Please send your application and/or CV to Annemie Schuermans: annemie.schuermans@progressio.be
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